

Message Text

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PAGE 01 KADUNA 00292 151537Z

65

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W

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TO USDOC WASHDC

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AMEMBASSY LAGOS

UNCLAS KADUNA 0292

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 753/04/P0011

2. 031276

3. D. JENSEN

4. 753 NIGERIA

5. IDR

6A. REPLY TO --

6B. ALHAJI TRIJANI AKANDE, MANAGING DIRECTOR

6C. ATC NIGERIA LIMITED

K3 AHMADU BELLO WAY

KADUNA, NIGERIA

7. CABLE --; TEL 062-23442

8. CO. REF. --

9. 102

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10. 2369XXX-0010 CHILDREN'S OUTERWEAR, N.E.C.

2253XXX-0010 KNIT OUTERWEAR

2311XXX-0010 MEN'S AND BOY'S SUITS AND COATS

2337XXX-0010 WOMEN'S AND MISSES' SUITS AND COATS

2221XXX-0010 TEXTILES, SYNTHETICS

2961XXX-0010 COSTUME JEWELRY

2844XXX-0010 TOILET PREPARATIONS

2392XXX-0010 HOUSE FURNISHINGS, N.E.C.

34294XX-0010 BUILDERS HARDWARE

343XXX-0010 PLUMBING AND HEATING EQUIPMENT

A LIMITED LIABILITY COMPANY, ATCNL WAS ESTABLISHED IN 1953. IT HAS A WORKING CAPITAL OF N100,000 WITH AN ANNUAL SALES VOLUME OF N700,000. THE FIRM MAINTAINS ITS HEAD OFFICE AND STORE AT K3, AHMADU BELLO WAY, KADUNA, NIGERIA, AND A BRANCH OFFICE AT AD. 10 LAGOS STREET, KADUNA, NIGERIA. IT EMPLOYS 29 PEOPLE. ITS PLANS FOR EXPANSION INCLUDE THE ESTABLISHING OF BRANCHES IN SOME OF THE STATES IN THIS DISTRICT WITHIN THE NEXT 3 YEARS. FIRMS STORE IS THE MOST POPULAR INDIGENOUS STORE IN KADUNA DEALING IN THE PRODUCTS LISTED ABOVE. AT PRESENT, FIRM PURCHASES ITS PRODUCTS LOCALLY FROM ELEGANCE STORES, NO. 6 DAVIES STREET, LAGOS, NIGERIA; G. KEWALRAMS, 44 MARINA, LAGOS AND J. T. CHANRAI, LEBANON STREET, IBADAN, NIGERIA.

BANKING SOURCES SAID FIRM MAINTAINS A WELL CONDUCTED ACCOUNT AND THE MINISTRY OF TRADE DESCRIBED THEM AS RELIABLE. PREPARING OFFICER FOUND FIRM'S STORE WELL STOCKED AND NEATLY ARRANGED WITH BUSINESS PROCEEDING BRISKLY.
BURKE

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NNN

Message Attributes

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